

August 29, 2018

Memorandum

Finance and Personnel Committee

Elizabeth Victor-Martinez, Treasurer/Chair, Tom Bowe, President, Claire Lazaro, Vice President, Margaret Heinz, Secretary

From: Elizabeth Victor-Martinez, Board Treasurer

MEETING AGENDA

Date: **Wednesday, September 5, 2018**

Time: **5:30PM**

Place: **VMRC Stockton Office – Cohen Board Room**

DIAL-IN NUMBER: 1-866-299-7945

CONFERENCE PASSCODE 7793177#

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|--|------------------------|----|
| 1. Review and Approval of Meeting Agenda | Committee Action | |
| 2. Review of August 8, 2018 Minutes | Committee Action | 1 |
| 4. Public Comment | | |
| 5. Fiscal Department Update | | |
| • Acceptance of C.S.R. – Through July 2018 | Committee Action | 27 |
| • Review of Contracts over \$250,000 | Committee Action | 31 |
| Human Resources Update | | |
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| 6. Executive Session | | |
| 7. Next Meeting – October 3, 2018, 5:30pm, VMRC Stockton. | | |

The VMRC Board requests that all participants refrain from wearing perfume, cologne, and other fragrances, and use unscented personal care products in order to promote a fragrance-free environment.

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**Valley Mountain Regional Center
Minutes of Finance & Personnel Committee Meeting
Wednesday, August 8, 2018**

Present: Elizabeth Victor-Martinez, Treasurer
Tom Bowe, President
Claire Lazaro, Vice President (via conference call)
Margaret Heinz, Secretary
Connie Uychutin, CLASP Representative
Bud Mullanix, HR Director
Melissa Stiles, VMRC General Ledger
Tony Anderson, VMRC Executive Director
Jan Maloney, VMRC Executive Assistant/Meeting Recorder

Absent: Chris Varela, Chair, Consumer Services Committee

Treasurer, Elizabeth Victor-Martinez, brought the meeting to order at 5:30pm.

1. Review and Approval of the Meeting Agenda:

M/S/C (BOWE/HEINZ) to approve the agenda.

M/S/C (BOWE) to approve the Finance & Personnel Committee minutes of June 6, 2018

Following discussion regarding the Contract Summary for Central Valley Training Center-Stockton, Tom Bowe amended his motion:

M/S/C (BOWE/HEINZ) to approve the minutes, noting Central Valley Training Center-Stockton is not a new program.

2. Public Comment:

There was no public comment this month.

3. Fiscal Department Update:

- Acceptance of Contract Status Report through June 2018:

Melissa presented the committee with a new format of the Contract Status Report.

Revenue year-to-date is \$197,740,598. Cash receivables total \$30,010,313. Melissa pointed out there still are two months' worth of retirement and POS Disparities and Mental Health grants to come out of last year's budget. The remaining balance of CPP is due to our consultant who has not yet put in all her invoices.

POS expenditures for the year total \$179,361,053, with a budget of \$181,896,226. There will be some late invoices for POS, and it is anticipated the remaining \$2,649,032 will be depleted. The prior year-to-date stands at \$166,268,260.

Elizabeth requested an additional column for the difference between what has been spent vs. budget.

Operations expenditures year-to-date total \$28,990,592 with a budget of \$30,275,505. The prior year to date stands at \$29,979,952. Late bills are anticipated.

M/S/C (BOWE/HEINZ) to accept the CSR as presented.

- Review of Contracts over \$250,000:

Melissa reviewed the contracts over \$250,000 with committee members. There was a correction to the contract for Psychiatric Centers at San Diego.

Elizabeth requested an additional information for percentages of money spent vs. budget for each contract. Tom Bowe suggested showing the previous and the new rates when amendments are presented. Melissa will follow up with Vendorization to ask why there is a difference in contract terms.

M/S/C (BOWE/HEINZ) to accept all contracts as presented. There was an abstention from Connie Uychutin.

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2013

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Anka Behavior Health - Pricilla Lane
2	Contract Overview: (New or Amendment) (POS or OPS)	One year extension of existing five year contract
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	10/1/18 - 9/30/21
5	Total Annual Amount of Contract	\$818,160.00
6	Proposed Number of Consumers Served	4
7	Method or Process Utilized to Contract the Vendor	CPP RFP Program Design 2016
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Anka Behavior Health - Weston Ranch
2	Contract Overview: (New or Amendment) (POS or OPS)	One year extension of existing five year contract
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	10/1/18 - 9/30/20
5	Total Annual Amount of Contract	\$818,160.00
6	Proposed Number of Consumers Served	4
7	Method or Process Utilized to Contract the Vendor	CPP RFP Program Design 2015
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Blue Mountain Transit
2	Contract Overview: (New or Amendment) (POS or OPS)	Old five year contract expired. This is a new five year contract
3	Purpose of Contract	Transportation
4	Contract Term	10/1/18 - 9/30/23
5	Total Annual Amount of Contract	\$1,250,000.00
6	Proposed Number of Consumers Served	115
7	Method or Process Utilized to Contract the Vendor	Application in 1984
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Camello Supported Living Service
2	Contract Overview: (New or Amendment) (POS or OPS)	Old five year contract expired. This is a new five year contract
3	Purpose of Contract	Supported Living Service
4	Contract Term	10/1/18 - 9/30/23
5	Total Annual Amount of Contract	\$720,000.00
6	Proposed Number of Consumers Served	11
7	Method or Process Utilized to Contract the Vendor	Letter of Intent Program Design 2008
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	0%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

6.

Valley Mountain Regional Center Contracts over \$250,000
F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	J Balleles
2	Contract Overview: (New or Amendment) (POS or OPS)	Amended Contract because number of consumers being served is increasing
3	Purpose of Contract	Community Integration Training Program
4	Contract Term	10/1/18 - 9/30/20
5	Total Annual Amount of Contract	\$410,553.00
6	Proposed Number of Consumers Served	23
7	Method or Process Utilized to Contract the Vendor	Letter of Intent Program Design 2015
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	22.84% Consumers served has increased from 17 to 23
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Lifeworks-ACS Giggles Early Intervention Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Early Start Specialized Therapeutic Services
4	Contract Term	10/1/18 - 9/30/23
5	Total Annual Amount of Contract	\$782,317.00
6	Proposed Number of Consumers Served	84
7	Method or Process Utilized to Contract the Vendor	Program Design 2005
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Linden Grove
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual Auto Renewal
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	10/1/18 - 9/30/20
5	Total Annual Amount of Contract	\$981,792.00
6	Proposed Number of Consumers Served	5
7	Method or Process Utilized to Contract the Vendor	CPP RFP Program Design 2015
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Professional Evaluation and Development Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Early Start Specialized Therapeutic Services
4	Contract Term	10/1/18 - 9/30/23
5	Total Annual Amount of Contract	\$2,765,187.00
6	Proposed Number of Consumers Served	317
7	Method or Process Utilized to Contract the Vendor	Program Design 2005
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	14.53% Increase in number of consumers served from 283 to 317
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Psychiatric Centers at San Diego
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Psychiatrist
4	Contract Term	10/1/18 - 9/30/23
5	Total Annual Amount of Contract	\$820,500.00
6	Proposed Number of Consumers Served	138
7	Method or Process Utilized to Contract the Vendor	Application Requested by Clinical 2008
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	7.47% Increase in annual hours from 3,054 to 3,282
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No. If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	California Mentor Home Agency
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Family Home Agency
4	Contract Term	11/1/18 - 10/31/23
5	Total Annual Amount of Contract	\$1,945,999.00
6	Proposed Number of Consumers Served	24
7	Method or Process Utilized to Contract the Vendor	Program Design in 2003
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Community Compass CAN
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Supported Living Service
4	Contract Term	11/1/18 - 10/31/23
5	Total Annual Amount of Contract	\$599,301.00
6	Proposed Number of Consumers Served	43
7	Method or Process Utilized to Contract the Vendor	Program Design in 2007
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Community Compass Jackson Site
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Behavior Management Program
4	Contract Term	11/1/18 - 10/31/23
5	Total Annual Amount of Contract	\$1,307,199.00
6	Proposed Number of Consumers Served	83
7	Method or Process Utilized to Contract the Vendor	Program Design in 2001
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS Set Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Hanna Hou Alliance
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	11/1/18 - 10/31/23
5	Total Annual Amount of Contract	\$555,777.00
6	Proposed Number of Consumers Served	5
7	Method or Process Utilized to Contract the Vendor	Program Design in 2008
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Jar Mill's Place
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual Auto Renewal of existing contract
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	11/1/18 - 10/31/20
5	Total Annual Amount of Contract	\$470,063.00
6	Proposed Number of Consumers Served	6
7	Method or Process Utilized to Contract the Vendor	Letter of Intent Program Design 2015
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Jar-Mill Annex
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual Auto Renewal of existing contract
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	11/1/18 - 10/31/22
5	Total Annual Amount of Contract	\$470,063 Not at maximum capacity. This is why this Jar Mill is at the same rate as the other but does get a higher rate per consumer
6	Proposed Number of Consumers Served	6
7	Method or Process Utilized to Contract the Vendor	Letter of Intent Program Design 2012
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Keyholders 360
2	Contract Overview: (New or Amendment) (POS or OPS)	Amendment of existing five year contract
3	Purpose of Contract	Supported Living Services
4	Contract Term	11/1/18 - 10/31/22
5	Total Annual Amount of Contract	\$641,093.00
6	Proposed Number of Consumers Served	9
7	Method or Process Utilized to Contract the Vendor	Letter of Intent Program Design 2017
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	151.41% Change in ownership, increased services and added more consumers
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Storer Transportation Stockton
2	Contract Overview: (New or Amendment) (POS or OPS)	Amendment of existing five year contract
3	Purpose of Contract	Transportation
4	Contract Term	11/1/18 - 10/31/21
5	Total Annual Amount of Contract	\$6,082,448.00
6	Proposed Number of Consumers Served	460
7	Method or Process Utilized to Contract the Vendor	Program Design 2011
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Storer Transportation Modesto
2	Contract Overview: (New or Amendment) (POS or OPS)	Amendment of existing five year contract
3	Purpose of Contract	Transportation
4	Contract Term	11/1/13 - 10/31/23
5	Total Annual Amount of Contract	\$3,396,961.00
6	Proposed Number of Consumers Served	430
7	Method or Process Utilized to Contract the Vendor	Application 2003
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	31.19% Increase in number of consumers served
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Vocational Coaching & Development Institute
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Community Integration Training Program
4	Contract Term	11/1/18 - 10/31/23
5	Total Annual Amount of Contract	\$1,046,240.00
6	Proposed Number of Consumers Served	60
7	Method or Process Utilized to Contract the Vendor	CPP RFP Program Design 2013
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	15.48% New DDS rates for job placement incentive payments
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000
 F&P for August 2018 for contract beginning in September and October 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Vocational Coaching & Development Institute
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Behavior Management Program
4	Contract Term	11/1/18 - 10/31/23
5	Total Annual Amount of Contract	\$291,491.00
6	Proposed Number of Consumers Served	4
7	Method or Process Utilized to Contract the Vendor	CPP RFP Program Design 2013
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Contract Summary and Board Resolution

Valley Mountain Regional Center's Board of Directors reviewed the above contract on August 13, 2018 and passed the following resolution:

RESOLVED THAT in compliance with VMRC's BOD Contract Policy, the contracts listed below between VMRC and stated vendors were reviewed and approved by the VMRC BOD on August 13, 2018 and Board hereby authorized any Officer of the corporation to execute the Agreement without material changes but otherwise on such terms deemed satisfactory to such Officer.

1. Anka Priscilla Lane - Specialized Residential Facility	\$ 818,160
2. Anka Weston Ranch - Specialized Residential Facility	\$ 318,160
3. Blue Mountain Transit - Transportation	\$ 1,250,000
4. Camello - Supported Living Services	\$ 720,000
5. J. Ballelos - Community Integration Training Program	\$ 410,583
6. Lifeworks (Giggles) - Early Start Specialized Therapeutic Services	\$ 732,317
7. Linden Grove - Specialized Residential Facility	\$ 981,792
8. Professional Evaluations and Developmental Services	\$ 2,765,187
9. Psychiatric Centers at San Diego - Psychiatrist	\$ 820,500
10. California Mentor Family Home Agency	\$ 1,945,999
11. Community compass CAN - Supported Living Services	\$ 599,301
12. Community Compass Jackson Site	\$ 1,307,199
13. Hana Hou Alliance - Specialized Residential Facility	\$ 555,777
14. Jar Mill's Place - Specialized Residential Facility	\$ 470,063
15. Jar-Mill Annex - Specialized Residential Facility	\$ 470,063
16. Keyholders 360 - Supported Living Services	\$ 641,093
17. Storer Transportation Stockton - Transportation	\$ 6,082,448
18. Storer Transportation Modesto - Transportation	\$ 3,396,961
19. Vocational Coaching & Development Institute	\$ 1,046,240
20. Vocational Coaching & Development Institute - Behavior Management Program	\$ 291,494

VMRC Board of Directors hereby authorizes and designates any officer of VMRC to finalize, execute and deliver the Contract on behalf of VMRC, in such form as VMRC's counsel may advise, and on such further terms and conditions as such Officer may approve. The final terms of the Contract shall be conclusively evidence by the execution of the Contract by such Officer. For purposes of this authorization, and "Officer" means VMRC's Executive Director, Chief Financial Officer and no one else.

Certification by Secretary: I certify that: (1) I am the Secretary of VMRC; (2) the foregoing Resolution is a complete and accurate copy of the Resolution duly adopted by VMRC's Board of Directors; (3) the Resolution is in full force and has not been revoked or changed in any way.

Margaret Henz, Board Secretary

Date

- Acceptance of E-Preliminary Contract:

M/S/C (BOWE/HEINZ) to accept the E-Preliminary Contract.

- Acceptance of Restricted Donations:

Donations totaling \$130 have been received from PG&E's Your Cause employee contribution/company match program. This money will be added to the Dr. Popplewell fund, and will be used to help consumers with expenditures that are not covered by DDS funding.

M/S/C (BOWE/HEINZ) to accept donations totaling \$130 to the Dr. Popplewell Fund.

Human Resources Update:

- Human Resources Report:

Bud Mullanix, Human Resources Director, presented statistics for the past fiscal year. There was a total of 331 employees at the end of fiscal year 2017-18. There were 48 new hires, and 33 employees were termed. The growth rate is at 3.4%, with a turnover rate of 10.1%. The average tenure of employees is 9 years. Following a question from Tom, Bud said he had spoken to some of the other Human Resources Directors, and VMRC's statistics are in line with other regional centers.

- Recruiting/Staffing Report:

Four positions were filled in July, two Service Coordinators, an Assistant Director, and a Senior Accountant, and this will improve next month's figures. Currently HR has three Service Coordinator positions to backfill, an Accountant position, and a Manager position, the latter two openings were created following staff member promotions.

Historically it has been difficult to fill Service Coordinator positions in the San Andreas office, but recently there were multiple applications. The Summer Intern has worked out well, and she has now become a regular full time Service Coordinator.

Bud said the three big items that HR is currently working on are the Union Contract, management training, and performance reviews.

4. Executive Session:

There was no Executive Session.

5. Next Meeting:

The next Finance & Personnel Committee meeting will be at 5:30pm on Wednesday, September 5 at VMRC in Stockton.

The meeting adjourned at 7:07pm.

Revenue

	YTD
State Income Current Year	1,740,312
Foster Grandparents/Senior Companion	37,567
Interest Income	1,838
Other Income	5,580
Vendorization Training	3,416
ICF-SPA Income	388,777
ICF-SPA Fee	5,832
Total Income	<u>\$ 2,183,321</u>

Cash, Accounts Receivable and Due to State as of July 31, 2018

Cash Balance	\$ 26,743,341
Poppellwell Fund	\$ 752
Accounts Receivable:	
Current Year	\$ 26,545,471
Prior Years	320,870
SPA	<u>2,649,032</u>
Total	\$ 29,515,373
Due to State	\$ 66,194,818

Valley Mountain Regional Center Contracts Current and Past Two Years

	OPS	OPS CPP	POS	POS CPP	FG/SC
Current Fiscal Year 2019 Contract Year E-1	30,324,908	264,832	195,176,054	122,798	451,782
Unspent	27,292,350	264,832	180,261,353	122,798	451,782
Last Fiscal Year 2018 Contract Year D-3	29,493,605	529,663	181,373,863	522,363	252,237
Unspent	1,191,670	9,210	1,624,314	153,283	218,849
Second Prior Fiscal Year 2017 Contract Year C-2	28,050,790	476,820	168,263,354	344,693	462,758
Unspent	(0)	(0)	2,126,382	213,405	9,987

POS EXPENDITURES

July 31, 2018

	Year to Date	Prior Year to Date	Budget	% of Total Budget
Community Care Facility	5,010,554	4,371,579	60,167,408	30.8%
ICF/SNF FACILITY	40,654	-	202,554	0.1%
Day Care	110,230	98,196	1,298,402	0.7%
Day Training	2,870,012	2,805,386	37,577,350	19.3%
Supported Employment	135,979	127,300	1,721,757	0.9%
Work Activity Program	45,503	43,479	980,174	0.5%
Non-Medical Services-Professional	30,319	23,852	586,448	0.3%
Non-Medical Services-Programs	1,790,448	1,518,857	23,097,726	11.8%
Home Care Services-Programs	82,870	41,548	705,686	0.4%
Transportation	188,721	167,257	2,467,131	1.3%
Transportation Contracts	1,333,157	1,260,773	17,323,149	8.9%
Prevention Services	1,064,432	978,236	13,527,861	6.9%
Other Authorized Services	1,419,391	1,314,912	18,885,039	9.7%
P&I Expense	3,955	3,430	51,695	0.0%
Hospital Care	38,750	-	538,049	0.3%
Medical Equipment	14,400	15,534	508,768	0.3%
Medical Care Professional Services	243,595	216,822	3,285,985	1.7%
Medical Care-Program Services	647	3,052	83,434	0.0%
Respite-in-Home	790,842	590,446	11,360,367	5.8%
Respite Out-of-Home	68,398	52,052	710,225	0.4%
Camps	17,281	12,957	96,846	0.0%
	15,300,136	13,645,669	195,176,054	100.0%
CPP		-	122,795	
Total Purchase of Service	15,300,136	13,645,669	195,298,849	100.0%

OPERATIONS EXPENDITURES

July 31, 2018

	Year to Date	Prior Year to Date	Budget	% of Total Budget
Salaries and Wages	1,338,497	1,024,572	18,284,942	59%
Temporary Help	2,090	-	5,000	0%
Fringe Benefits	757,819	387,541	5,403,945	17%
Contracted Employees	-	4,291	60,000	0%
Salaries and Benefits Total	2,098,406	1,416,404	23,753,888	77%

	Year to Date	Prior Year to Date	Budget	% of Total Budget
Facilities Rent	314,818	133,554	1,875,000	6%
Facilities Maintenance	55,511	29,310	551,000	2%
Information Technology	284,710	38,756	1,623,001	5%
General Office Expense	25,807	9,156	713,861	2%
Operating Expenses	57,485	824	397,000	1%
Equipment	45,131	3,113	57,300	0%
Professional Expenses	118,475	117,006	683,258	2%
Office Expenses	8,963	10,443	209,500	1%
Travel and Training Expenses	34,104	36,096	461,100	1%
Foster Grandparent/Senior Companion Expenses	28,286	23,510	451,782	1%
CPP Expense	1,960	-	264,832	1%
Total Operating Expenses	3,073,657	1,818,173	31,041,522	100%

Operating Expenses: Telephone, Utilities

Equipment: Equipment Purchases, Equipment Contract Leases

Professional Expenses: Accounting Fees, Advertising, ARCA Dues, Bank Fees, Consultants, Insurance, Interest, Legal Fees, Fees, Licenses and Miscellaneous

Office Expenses: Consumer Medical Record Fees, Postage and Shipping, Printing

Travel and Training Expenses: Board of Director Expense, Travel Admin, Travel Consumer Services

29.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Accredited Respite Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	In Home Respite Service
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,200,000.00
6	Proposed Number of Consumers Served	250
7	Method or Process Utilized to Contract the Vendor	Courtesy vendor for EDR Services
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated rate
9	Percentage Increase from previous year and reason for increase	17.65% consumers served have remained about the same the number of units per consumer has increased.
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Applied Behavior Consultants Infant Development
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Infant Development Program
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,515,322.00
6	Proposed Number of Consumers Served	11
7	Method or Process Utilized to Contract the Vendor	Application - Program Design in 2006
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Applied Behavior Consultants EIBT
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$836,701.00
6	Proposed Number of Consumers Served	11
7	Method or Process Utilized to Contract the Vendor	Courtesy Vendored 1988
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	ARC Amador/Calaveras ADC
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Adult Development Center
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$808,599.00
6	Proposed Number of Consumers Served	51
7	Method or Process Utilized to Contract the Vendor	Program Design 1994
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

34.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	ARC Amador/Calaveras CITP
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Community Integration Training Program
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$757,426.00
6	Proposed Number of Consumers Served	55
7	Method or Process Utilized to Contract the Vendor	Program Design 1997
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	ARC Amador/Calaveras SLS
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Supported Living Services
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$416,739.00
6	Proposed Number of Consumers Served	27
7	Method or Process Utilized to Contract the Vendor	Program Design 1999
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Behavioral & Educational Strategies & Training ESAIP
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$3,212,967.00
6	Proposed Number of Consumers Served	104
7	Method or Process Utilized to Contract the Vendor	Program Design 1999
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated rate
9	Percentage Increase from previous year and reason for increase	53% Number of consumers served increased from 67 to 104
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Behavioral & Educational Strategies & Training Infant
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Infant Development Program
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$900,000.00
6	Proposed Number of Consumers Served	23
7	Method or Process Utilized to Contract the Vendor	Program Design 2011
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	44.23% Number of consumers increased from 17 to 23 and number of units per consumer increased by 2 units per month
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Behavioral & Educational Strategies & Training EIBT
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,231,603.00
6	Proposed Number of Consumers Served	32
7	Method or Process Utilized to Contract the Vendor	Program Design 2002
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Behavioral & Educational Strategies & Training-IT Soc/Eng
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Early Start Specialized Therapeutic Services
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$608,412.00
6	Proposed Number of Consumers Served	20
7	Method or Process Utilized to Contract the Vendor	Program Design 2015
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Central Valley Autism Project
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Infant Development Program
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$529,070.00
6	Proposed Number of Consumers Served	12
7	Method or Process Utilized to Contract the Vendor	Program Design 2007
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

41.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Central Valley Autism Project EIBT
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,916,495.00
6	Proposed Number of Consumers Served	32
7	Method or Process Utilized to Contract the Vendor	Program Design 1999
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Central Valley Autism Project EASIP
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$2,844,000.00
6	Proposed Number of Consumers Served	100
7	Method or Process Utilized to Contract the Vendor	Program Design 2007
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	18.5% Previous NTE insufficient to meet current monthly expense
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Central Valley Autism Project Infant Development
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Infant Development Program
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$396,000.00
6	Proposed Number of Consumers Served	10
7	Method or Process Utilized to Contract the Vendor	Program Design 2009
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS Set Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

44.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Genesis Behavior Center EIBT
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$287,700.00
6	Proposed Number of Consumers Served	0 - Request by Mary Sheehan to keep contract open for possible use in coming year
7	Method or Process Utilized to Contract the Vendor	Program Design 2006
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

45.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Genesis Behavior Center EASIP
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$370,957.00
6	Proposed Number of Consumers Served	13
7	Method or Process Utilized to Contract the Vendor	Program Design 2010
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Median Rate Chart
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

46.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Cole Vocational Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Community Integration Training Program
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,824,000.00
6	Proposed Number of Consumers Served	90
7	Method or Process Utilized to Contract the Vendor	Program Design 2005
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

47.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Human Services Projects Encore Wrap-Around Service
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Individual or Family Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$674,296.00
6	Proposed Number of Consumers Served	37
7	Method or Process Utilized to Contract the Vendor	Program Design 2007
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	15.07% - Increase in number of consumers from 30 to 37
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

48.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Pacific Homecare Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	In home Respite Services Agency
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$7,000,000.00
6	Proposed Number of Consumers Served	880
7	Method or Process Utilized to Contract the Vendor	Vendor Request Program Design 2005
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS rate and Negotiated Rate for the tiers and EDR services
9	Percentage Increase from previous year and reason for increase	16.01% increase in number of consumers from 765 to 880
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Premier Healthcare Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	In home Respite Services Agency
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,836,000.00
6	Proposed Number of Consumers Served	250
7	Method or Process Utilized to Contract the Vendor	Courtesy Vendored for EDR services 2007
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated rate
9	Percentage Increase from previous year and reason for increase	14.18% increase from 205 to 250 consumers
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Therapeutic Pathways ESAIP Program
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$1,395,785.00
6	Proposed Number of Consumers Served	54
7	Method or Process Utilized to Contract the Vendor	Program Design 2009
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Median Rate chart
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Therapeutic Pathways EIBT
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	12/1/18 - 11/30/23
5	Total Annual Amount of Contract	\$2,615,703.00
6	Proposed Number of Consumers Served	30
7	Method or Process Utilized to Contract the Vendor	Program Design 1996
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Aim Higher, Inc. ADC
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual renewal of existing contract
3	Purpose of Contract	Adult Development Center
4	Contract Term	1/1/19 - 12/31/22
5	Total Annual Amount of Contract	\$790,000.00
6	Proposed Number of Consumers Served	63
7	Method or Process Utilized to Contract the Vendor	Letter of Intent - Program Design 2018
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	9.72% New program in 2018 number of consumers have increased from 49 to 53 consumers
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	ARC San Joaquin Vocational Services
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual renewal of existing contract
3	Purpose of Contract	Supported Employment
4	Contract Term	1/1/14 - 12/31/19
5	Total Annual Amount of Contract	\$255,575.00
6	Proposed Number of Consumers Served	14
7	Method or Process Utilized to Contract the Vendor	Program Design 2004
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

54.

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	ARC San Joaquin Starting Out BHP
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual renewal of existing contract
3	Purpose of Contract	Behavior Management Program
4	Contract Term	1/1/15 - 12/31/20
5	Total Annual Amount of Contract	\$1,214,783.00
6	Proposed Number of Consumers Served	46
7	Method or Process Utilized to Contract the Vendor	Program Design 2000
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	ARC San Joaquin Starting Out ADC
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual renewal of existing contract
3	Purpose of Contract	Adult Development Center
4	Contract Term	1/1/14 - 12/31/19
5	Total Annual Amount of Contract	\$933,815.00
6	Proposed Number of Consumers Served	46
7	Method or Process Utilized to Contract the Vendor	Program Design 1999
8	Method or Process Utilized to Establish the Rate or the Payment Amount	DDS set rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Delta Star Home Care - Mercer
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual renewal of existing contract
3	Purpose of Contract	Specialized Residential Facility
4	Contract Term	1/1/14 - 12/31/19
5	Total Annual Amount of Contract	\$466,103.00
6	Proposed Number of Consumers Served	5
7	Method or Process Utilized to Contract the Vendor	Program Design 2008
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated Rate
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Inspired Behavioral Solutions
2	Contract Overview: (New or Amendment) (POS or OPS)	Prior five year contract expired. This is a new five year contract.
3	Purpose of Contract	Client/Parent Support Behavior Intervention Training
4	Contract Term	1/1/19 - 12/31/24
5	Total Annual Amount of Contract	\$1,320,902.00
6	Proposed Number of Consumers Served	30
7	Method or Process Utilized to Contract the Vendor	Letter of Intent Vendor Request Program Design 2012
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

Valley Mountain Regional Center Contracts over \$250,000

F&P for September 2018 for contract beginning in November and December 2018

No.	Description	Contract Summary
1	Name of Vendor or Service Provider	Paradise Residential Care
2	Contract Overview: (New or Amendment) (POS or OPS)	Annual renewal of existing contract
3	Purpose of Contract	Specialized Residential facility
4	Contract Term	1/1/19 - 12/31/20
5	Total Annual Amount of Contract	\$405,268.00
6	Proposed Number of Consumers Served	5
7	Method or Process Utilized to Contract the Vendor	CPP Program Design 2016
8	Method or Process Utilized to Establish the Rate or the Payment Amount	Negotiated rate using Statewide Median Rate Chart
9	Percentage Increase from previous year and reason for increase	0.00%
10	Is the provider in compliance with the contract and regulations	Yes
11	Exceptional conditions or Terms: Yes/No If Yes, provide explanation	No
12	Any evidence of conflict of interest	No

HR Insights

January 2018 - July 2018

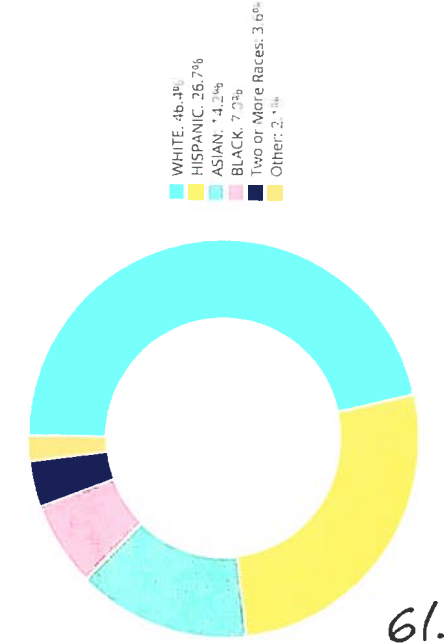
Headcount: **330**
Hired: **19**
Termed: **17**

Growth Rate: **0.0%**
Turnover Rate: **5.1%**
Average Tenure: **9.1**

Active Employees by Department



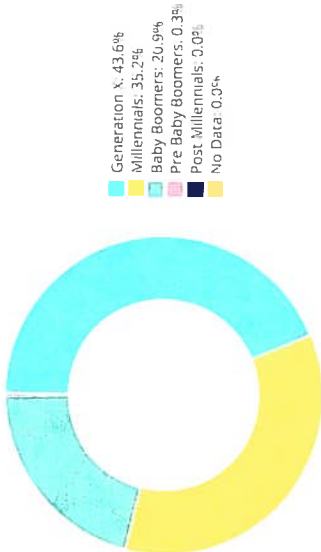
Ethnicity



Insights Status

Last data update took place at 8/28/18, 2:40 AM.

Generation



Pay Type



Gender



HR Insights

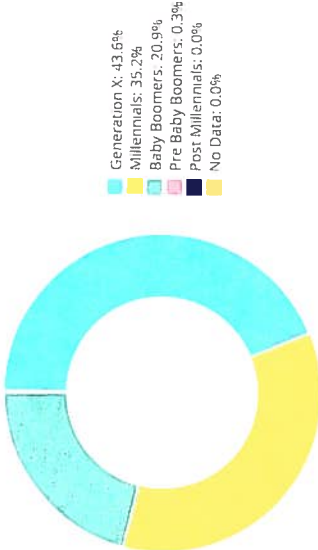
July 2017 - July 2018

Headcount: 330
Hired: 44
Termed: 34

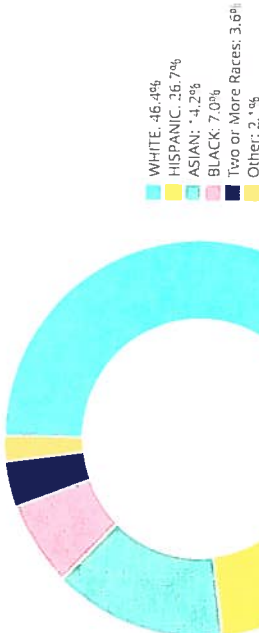
Growth Rate: 3.8%
Turnover Rate: 10.3%

Average Tenure: 9.1

Active Employees by Department



Ethnicity



Pay Type



Gender



62.

RECRUITING:				TERMINATIONS:				
Month	Title	# Openings	Office Notes:	Month	Title	# Positions	Voluntary Involuntary	Notes
April	SC	2 Modesto 1 Stockton	Filled Filled	April	NO TERMS			
May	SC	2 1 Stock 1 Mod	Filled Filled	May	SC	2 X		Career Changes
June	SC	2 Stock 1 Modesto 1 San Andreas	Backfill Backfill Back fill	June	SC	4 X		1 retirement
July	SC	1 Stockton	New/filled background	July	PM	1 X		Cindy J, family issue
	Accounting	1 Stokton	Backfill					
	SC	1 San Andreas	New/Filled					
	Com Ser Mgr	1 Stockton	Backfill/Interviewing		Receptioni	1 x		Resignation. Angie
	SSC	1 Modesto	New/Interviewing					
	Intake	1 Modesto	New/Interviewing					
	PM-Cindy	1 Stockton	replacement/Interview					
	Receptionist	1 Stockton	Backfill/Interviewing					